



McPhillips

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We're Joining Forces with Upstate Agency!

We are excited to announce that in early October, McPhillips will become part of Upstate Agency LLC. Around that time, you'll start to see our new name and logo.

NEW NAME IN OCTOBER

As you may know, McPhillips and Upstate are both part of the Arrow family of companies, which includes Glens Falls National Bank and Saratoga National Bank. We have been working toward uniting our two longstanding insurance brands to deliver more options for you, our customer.

WHAT DO I NEED TO KNOW?

Good news – you don't need to take any action as a result of the name change. Here's what you should know:

- **No Policy Changes:** There is no change to your policy, but the carrier may decide to send you a new copy with our updated name.
- **Same Great People:** The entire McPhillips team will be here to serve you under our new name from our same locations in Glens Falls, Greenwich, Lake Luzerne, Queensbury, Saratoga Springs, Schroon Lake and Warrensburg. Plus, once we partner with Upstate, you will have more locations to choose from, including the existing Upstate offices in South Glens Falls, Chestertown and farther north. A full list is at upstateagency.com.
- **Same Phones and Faxes:** Our phones and faxes will be unchanged. We will have new email addresses, but no need to worry – you will still be able to reach us at the old ones.
- **New Website:** If you have our mcpins.com website bookmarked, you will be automatically redirected to upstateagency.com once we make our change in early October.



We look forward to serving you as part of Upstate Agency and we're here to answer any questions you may have. Thanks for your business and for trusting us with your insurance needs!

Sincerely,
The McPhillips Team